#### **ELI WHITNEY INVESTMENT COMMITTEE**

of Connecticut Innovations, Incorporated
Minutes – Regular Meeting
Thursday, January 10, 2019

A regular meeting of the Eli Whitney Investment Committee of Connecticut Innovations, Incorporated (the "Investment Committee") was held on January 10, 2019 at the office of Connecticut Innovations, Inc. ("CI"), 865 Brook Street, Rocky Hill, CT.

### 1. Call to Order:

Rafael Santiago, Chairperson, of the Investment Committee, noting the presence of a quorum called the Eli Whitney Investment Committee meeting to order at 4:23 p.m. Investment Committee members present: Richard Mulready (by phone), Alex Pencu (by phone), and Paul Pescatello (by phone).

Staff attending: Matthew Bloom, Daniel Boyle, Peter Longo, Alison Malloy (by phone), Heidi Marshall, Matthew McCooe (by phone), Pauline Murphy, Ted Murphy, Patrick O'Neill, Jamie Rinaldi, Douglas Roth, Matthew Storeygard (by phone), Carrie White, David Wurzer, and Ting Yi.

### 2. Approval of Minutes:

Mr. Santiago asked the Investment Committee members to consider the minutes from the December 6, 2018 regular meeting.

Upon a motion made by Mr. Mulready, and seconded by Mr. Pencu, the Investment Committee members voted unanimously in favor of approving the minutes from the December 6, 2018 regular meeting as presented.

# Consent Agenda:

Mr. Santiago asked the Investment Committee members to consider the items on the consent agenda.

Upon a motion made by Mr. Mulready, and seconded by Mr. Pencu, the Investment Committee members voted unanimously in favor of adopting the following resolutions:

- New Investment Proposal:
  - o DOZR Inc. Guelph, Canada

- Follow-On Investment Proposals:
  - Diameter Health, Inc. Farmington, CT
  - Phlatbed, LLC Norwalk, CT
- Pre-Seed Update
- Other Business:
  - Tru Optik Data Corp. Stamford, CT
  - Review Fund Summary Proposed Changes to Pre-Seed Program

# 4. New Investment Proposal:

## "DOZR Inc. - Guelph, Canada"

- (1) that financing is approved by Connecticut Innovations Inc. ("CI") for DOZR Inc. (the "Company") in an amount of up to ONE MILLION DOLLARS (\$1,000,000) for product development and working capital; and
- (2) that Matthew McCooe, Chief Executive Officer; David Wurzer, Executive Vice President & Chief Investment Officer; Philip Siuta, Senior Vice President, Chief Financial Officer & Chief Operating Officer; or Peter Longo, Senior Managing Director, Investments, each an "Authorized Signatory", are authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such investment to be effected, which documents shall (a) be executed by CI no later than June 30, 2019; and (b) contain such terms and conditions as the Authorized Signatory shall deem to be in the best interests of CI, including terms and conditions relating to the matters described in Section 6 of the Regulations, the Authorized Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the Agreement; and
- (3) that the Authorized Signatories hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the abovementioned Agreement.

# 5. Follow-On Investment Proposals:

# "Diameter Health, Inc. - Farmington, CT"

### **RESOLVED**:

- (1) that financing is approved by Connecticut Innovations, Inc. ("CI") for Diameter Health, Inc. (the "Company") of Farmington, CT in an amount of ONE MILLION DOLLARS (\$1,000,000) for working capital, sales and marketing, and new product development; and
- (2) that Matthew McCooe, Chief Executive Officer; David Wurzer, Executive Vice President & Chief Investment Officer; Philip Siuta, Senior Vice President, Chief Financial Officer & Chief Operating Officer; or Peter Longo, Senior Managing Director, Investments, each an "Authorized Signatory", are authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such investment to be effected, which documents shall (a) be executed by CI no later than July 31, 2019; and (b) contain such terms and conditions as the Authorized Signatory shall deem to be in the best interests of CI, including terms and conditions relating to the matters described in Section 6 of the Regulations, the Authorized Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the agreements; and
- (3) that the Authorized Signatories hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the abovementioned agreements.

## "Phlatbed, LLC - Norwalk, CT"

#### **RESOLVED:**

- (1) that financing is approved by Connecticut Innovations, Inc. ("CI") for Phlatbed, LLC. (the "Company") of Norwalk, CT in an amount of up to TWO HUNDRED and FIFTY THOUSAND DOLLARS (\$250,000) for product development, sales and marketing, and working capital; and
- (2) that Matthew McCooe, Chief Executive Officer; David Wurzer, Executive Vice President & Chief Investment Officer; Philip Siuta, Senior Vice President, Chief Financial Officer & Chief Operating Officer; or Peter Longo, Senior Managing Director, Investments, each an "Authorized Signatory", are authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such investment to be effected, which documents shall (a) be executed by CI no later than June 30, 2019; and (b) contain such terms and conditions as the Authorized Signatory shall deem to be in the best interests of

- CI, including terms and conditions relating to the matters described in Section 6 of the Regulations, the Authorized Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the Agreement; and
- (3) that the Authorized Signatories hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the abovementioned Agreement.

### Pre-seed Update:

"Pre-seed, and Internal Approvals - Cl Ventures' Update"

### **RESOLVED:**

- (1) that the above Memorandum entitled "Pre-Seed and Internal Approvals Cl Ventures Update" for the quarter ended December 31, 2018 is approved by Connecticut Innovations, Inc.; and
- (2) that Matthew McCooe, Chief Executive Officer; David Wurzer, Executive Vice President & Chief Investment Officer; Philip Siuta, Senior Vice President, Chief Financial Officer & Chief Operating Officer; or Peter Longo, Senior Managing Director, Investments, each an "Authorized Signatory", are authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such investment to be effected, which documents shall (a) be executed by CI; and (b) contain such terms and conditions as the Authorized Signatory shall deem to be in the best interests of CI, including terms and conditions relating to the matters described in Section 6 of the Regulations, the Authorized Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the Agreement; and
- (3) that the proper officers be and hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the abovementioned Agreement.

# 7. Other Business:

"Tru Optik Data Corp. - Stamford, CT"

#### RESOLVED:

(1) that financing is approved by Connecticut Innovations Inc. ("CI") for Tru Optik Data Corp. (the "Company") in an amount of up to ONE MILLION DOLLARS (\$1,000,000) for working capital, marketing, and sales; and

- (2) that the conversion of the existing notes as part of the proposed financing is approved; and
- (3) that Matthew McCooe, Chief Executive Officer; David Wurzer, Executive Vice President & Chief Investment Officer; Philip Siuta, Senior Vice President, Chief Financial Officer & Chief Operating Officer; or Peter Longo, Senior Managing Director, Investments, each an "Authorized Signatory", are authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such investment and related conversion to be effected, which documents shall (a) be executed by CI no later than May 31, 2019; and (b) contain such terms and conditions as the Authorized Signatory shall deem to be in the best interests of CI, including terms and conditions relating to the matters described in Section 6 of the Regulations, the Authorized Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the Agreement; and
- (4) that the Authorized Signatories hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the abovementioned Agreement.

"Review Fund Summary – Proposed Changes to Pre-Seed Program"

- (1) That the proposed changes to the Pre-Seed Program are approved as presented in the form of Pre-Seed Program 2.0.
- 8. Date for Next Meeting:

February 7, 2019 at 4:00 p.m.

9. Adjournment:

Upon a motion made by Mr. Mulready, and seconded by Mr. Pencu, the Investment Committee members voted unanimously in favor of adjourning the January 10, 2019 regular meeting at 4:25 p.m.

Respectfully submitted

Rafael Santiago

Chairperson of the Eli Whitney

**Investment Committee**