



connecticut  
**innovations**

# Connecticut Innovations Board Retreat

December 13, 2013



### **CI Specialty Initiatives**

- Specialty Financing Overview
- Small Business Innovations (SBI) Programs Overview

### **Lending Overview**

- Leading Team
- Historical Background
- Current State of the Market
- Lending Process
- Targeted Industries
- Deal Source
- Current Loan Programs
- Credit Administration
- Bank Survey
- Challenges
- 2014 Lending Team Goals
- Discussion Topics
- Portfolio Review