ELI WHITNEY INVESTMENT COMMITTEE

of Connecticut Innovations, Incorporated
Minutes - Regular Meeting
Thursday, April 7, 2016

A regular meeting of the **Eli Whitney Investment Committee of Connecticut Innovations, Incorporated** (the "Investment Committee") was held on April 7, 2016 at the office of Connecticut Innovations, Inc. ("CI"), 865 Brook Street, Rocky Hill, CT.

1. Call to Order:

Rafael Santiago, Chairperson of the Investment Committee, noting the presence of a quorum, called the meeting to order at 4:00 p.m. Investment Committee members present: Alex Pencu (by phone), Paul Pescatello (by phone), and Rafael Santiago (by phone).

Absent: Mun Choi and Richard Mulready

Staff attending: Matthew Bloom, Whitney Brown (by phone), Tamyra Davis, Ariel Drew, Stepheni Harpin, Peter Longo, Heidi Marshall, Lillian Mu, Pauline Murphy, Ted Murphy, Patrick O'Neill, Jamie Rinaldi, Douglas Roth, Matthew Storeygard, Dan Wagner, Michael Wisniewski, and David Wurzer.

2. Approval of Minutes:

Mr. Santiago asked the Investment Committee members to consider the minutes from March 3, 2016 meeting.

Upon a motion made by Mr. Pescatello, and seconded by Mr. Pencu, the Investment Committee members voted in favor of adopting the minutes from the March 3, 2016 meeting as presented.

3. Consent Agenda:

Mr. Santiago asked the Investment Committee members to consider the items on the consent agenda.

Upon a motion made by Mr. Pescatello, and seconded by Mr. Pencu, the Investment Committee members voted unanimously in favor of adopting the following resolutions:

Follow-On Investment Proposals:

- o etouches Inc. Norwalk, CT
- o Payveris, LLC Rocky Hill, CT
- o Tru Optik Data Corp. Stamford, CT

- o Umbie Health Corp Middletown, CT
- Pre-seed Approvals Prior Quarter

• Follow-on Investment Proposals:

"etouches Inc. - Norwalk, CT"

RESOLVED:

- (1) that financing is approved by Connecticut Innovations, Inc. ("Cl") for etouches, Inc., South Norwalk, CT in an amount of up to Two Million Dollars (\$2,000,000) to support the continued growth and working capital needs of the Company; and
- (2) that Matthew McCooe, Chief Executive Officer; David Wurzer, Executive Vice President & Chief Investment Officer; Philip Siuta, Senior Vice President, Chief Financial Officer & Chief Operating Officer; or Peter Longo, Senior Managing Director, Investments, each an "Authorized Signatory", are authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such investment to be effected, which documents shall (a) be executed by CI no later than October 31, 2016; and (b) contain such terms and conditions as the Authorized Signatory shall deem to be in the best interests of CI, including terms and conditions relating to the matters described in Section 6 of the Regulations, the Authorized Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the Agreement; and
- (3) that the proper officers be and hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the above mentioned agreements.

"Payveris, LLC - Rocky Hill, CT"

RESOLVED:

- (1) that financing is approved by Connecticut Innovations, Inc. ("CI") for Payveris, LLC of Rocky Hill, CT in an amount of up to Seven Hundred and Fifty Thousand Dollars (\$750,000) for the purpose of operating capital and business expenses; and
- (2) that Matthew McCooe, Chief Executive Officer; David Wurzer, Executive Vice President & Chief Investment Officer; Philip Siuta, Senior Vice President,

Chief Financial Officer & Chief Operating Officer; or Peter Longo, Senior Managing Director, Investments, each an "Authorized Signatory", are authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such investment to be effected, which documents shall (a) be executed by CI no later than October 31, 2016; and (b) contain such terms and conditions as the Authorized Signatory shall deem to be in the best interests of CI, including terms and conditions relating to the matters described in Section 6 of the Regulations, the Authorized Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the agreements; and

(3) that the Authorized Signatories hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the above mentioned agreements.

"Tru Optik Data Corp. - Stamford, CT"

RESOLVED:

- (1) that financing is approved by Connecticut Innovations, Inc. ("Cl") for Tru Optik Data Corporation of Stamford, CT in an amount of up to Five Hundred Thousand Dollars (\$500,000) for the purpose of product development, sales and marketing, and working capital; and
- (2) that Matthew McCooe, Chief Executive Officer; David Wurzer, Executive Vice President & Chief Investment Officer; Philip Siuta, Senior Vice President, Chief Financial Officer & Chief Operating Officer; or Peter Longo, Senior Managing Director, Investments, each an "Authorized Signatory", are authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such investment to be effected, which documents shall (a) be executed by CI no later than September 30, 2016; and (b) contain such terms and conditions as the Authorized Signatory shall deem to be in the best interests of CI, including terms and conditions relating to the matters described in Section 6 of the Regulations, the Authorized Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the Agreement; and
- (3) that the Authorized Signatories hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the above mentioned Agreement.

"Umbie Health Corp. - Middletown, CT"

RESOLVED:

- (1) that financing is approved by Connecticut Innovations, Inc. ("Cl") for Umbie Health Corp. in an amount of up to Two Hundred Fifty Thousand Dollars (\$250,000) to support the continued growth and working capital needs of the Company; and
- (2) that conversion of the Pre-Seed and other Notes and accrued interest is approved, if it is deemed necessary to convert the terms of the existing Pre-Seed and other Notes to terms similar to those provided herewith; and
- (3) that Matthew McCooe, Chief Executive Officer; David Wurzer, Executive Vice President & Chief Investment Officer; Philip Siuta, Senior Vice President, Chief Financial Officer & Chief Operating Officer; or Peter Longo, Senior Managing Director, Investments, each an "Authorized Signatory", are authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such investment to be effected, which documents shall (a) be executed by CI no later than October 30, 2016; and (b) contain such terms and conditions as the Authorized Signatory shall deem to be in the best interests of CI, including terms and conditions relating to the matters described in Section 6 of the Regulations, the Authorized Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the Agreement; and
- (4) that the proper officers be and hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the above mentioned agreements.

• Pre-seed Approvals Prior Quarter:

RESOLVED:

- (1) that the above Memorandum entitled "Pre-Seed, TechStart & Lean Launch Ventures Update" is approved by Connecticut Innovations, Inc.; and
- (2) that Matthew McCooe, Chief Executive Officer; David Wurzer, Executive Vice President & Chief Investment Officer; Philip Siuta, Senior Vice President, Chief Financial Officer & Chief Operating Officer; or Peter Longo, Senior Managing Director, Investments, each an "Authorized Signatory", are authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such investment to be effected, which documents shall (a) be executed by CI; and (b) contain such terms and conditions as the Authorized Signatory shall

deem to be in the best interests of CI, including terms and conditions relating to the matters described in Section 6 of the Regulations, the Authorized Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the Agreement; and

(3) that the proper officers be and hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the above mentioned Agreement.

4. Other Business:

There was no other business to discuss.

5. <u>Date for Next Meeting</u>:

May 12, 2016 at 4:00 p.m.

6. Adjournment:

Upon a motion made by Mr. Pescatello, and seconded by Mr. Pencu, the Investment Committee members voted unanimously in favor of adjourning April 7, 2016 meeting at 4:05 p.m.

Rafael Santiago

Chairperson of the Eli Whitney

Investment Committee

Respectfully submitted