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**DRAFT**

**BOARD OF DIRECTORS**  
of Connecticut Innovations, Incorporated  
Minutes – Regular Meeting  
Monday, September 21, 2015

A regular meeting of the **Board of Directors of Connecticut Innovations, Incorporated** (the “Board”) was held on September 21, 2015 at Connecticut Innovations, 865 Brook Street, Rocky Hill, CT 06067.

1. **Call to Order:** Noting the presence of a quorum, Mr. Cantor, Chairperson of the Board, called the regular meeting to order at 9:35 a.m. Participating: Christopher Bandecchi; Michael Cantor; Estela Lopez, Board of Regents of Higher Education; Richard Mulready; John Pavia ( in person and on phone); Paul Pescatello; Richard Gray, State Treasurer’s Office; David Siegel; Catherine Smith, Commissioner of the Department of Economic and Community Development; and Susan Weisselberg, representing the Office of Policy and Management (on phone).

Absent: Mun Choi, Joseph Kaliko, John Olsen, Alexander Pencu and Rafael Santiago.

Staff Attending: Heidi Bieber, Ariel Drew, Lauren Carmody, Margaret Cartiera, Kevin Crowley, Leslie Larson, Phil Siuta, Glendowlyn Thames, and Dave Wurzer.

2. **Oath of Office and Introduction of New Board Member:**

Mr. Cantor administered the oath of office to Mr. Gray. Mr. Gray spoke about his background and experience, and the Board welcomed him as a member.

3. **Approval of Minutes:**

Mr. Cantor asked the members of the Board to consider the minutes from the June 15, 2015 meeting.

**Upon a motion made by Mr. Mulready, seconded by Mr. Bandecchi, the Board members voted in favor of adopting the minutes from the June 15, 2015 as presented. Abstained: Richard Gray and Estella Lopez.**

4. **Chairman’s Remarks:**

Mr. Cantor urged in the year ahead that attendance be a priority amongst board

members. He welcomes Mr. McCooe's weekly updates and would like them sent to all members. He expressed interest in having links to publications pertaining to CI sent to all board members.

**5. CEO Report:**

Mr. McCooe spoke about his background and his first two months at CI. He shared his goals and strategic priorities for FY 2016. CI's primary goal is to increase employment in Connecticut. In 2016 CI will launch a global investment challenge, invest in growth stage companies with sustainability in mind, continue to expand our assistance program to new companies and expand our ecosystem network presence in Fairfield County.

**6. CFO Report:**

Mr. Siuta discussed 2016 deployment goals, assets under management and other programs. He reported on the 2015 actual versus the 2016 budget revenues, operating expenses and general and administrative expenses. He reviewed the actual and projected balance sheet and cash flow through the end of the fiscal year 2017. He provided an update on the Jackson Laboratory and the royalty sharing agreement.

**7. Business Line Update:**

***Eli Whitney Investment Committee*** – Mr. Wurzer discussed venture activity year to date; approvals, funded investments, pending closings, venture returns and the pipeline. Venture returns for 2015 exceeded expectations and 26 additional companies have applied for funding as of September in the areas of IT, bio/med devices and energy and other technologies. Mr. Wurzer provided a portfolio company snapshot comparing the active portfolio and pre-seed companies in relation to the number of venture team employees, and demonstrating the increased leverage of the CI Ventures team across an expanding portfolio. Updates on funding through the State Small Business Credit Initiative, CI Lending approvals, total assets under management and other venture initiatives were discussed. Mr. Wurzer invited Mr. Crowley to update the board on the planned formulation of a Husky Fund to invest in early stage UCONN technology companies that is patterned after the YEI Fund. The resolution was modified to remove the name of Webster Bank.

**Action Item:**

- a) Approval of CT Husky Resolution:

Mr. Crowley reviewed the recommendation to provide a total of \$500,000 capital commitment from CI, in two \$250,000 annual installments to the most promising UConn technology companies to enable the development of their business concepts to sufficiently attract pre-seed, seed, or other third party capital. The program's mission is to: identify, help develop and establish innovative ventures with compelling business propositions. Mr. Crowley reviewed the proposed terms and conditions of the investment.

**Upon a motion made by Ms. Smith, seconded by Mr. Mulready, the Board members voted in favor of adopting the following resolution regarding funding for the CT Husky Fund:**

**RESOLVED:**

- (1) that the financing is approved by Connecticut Innovations, Inc. ("CI") for the HUSKY FUND, in an amount of up to FIVE HUNDRED THOUSAND DOLLARS (\$500,000.00) for investment capital and related startup and ongoing expenses on the terms described above for the purpose of building the Husky Fund in partnership with the University of Connecticut thereby enhancing the capacity of CI and the State in carrying out the function of creating new technology based businesses in CT; and**
- (2) that Mathew McCooe, Chief Executive Officer; David Wurzer, Executive Vice President and Chief Investment Officer; Philip Siuta, Senior Vice President, Chief Financial Officer & Chief Operating Officer; or Peter Longo, Senior Managing Director, Investments, each an "Authorized Signatory", are authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such investment to be effected, which documents shall (a) be executed by CI no later than December 31, 2015; and (b) contain such terms and conditions as the Authorized Signatory shall deem to be in the best interests of CI, including terms and conditions relating to the matters described in Section 6 of the Regulations, the Authorized Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the Agreement; and**
- (3) that the authorized signatories be and hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the above mentioned Agreement.**

***Bioinnovation*** – Dr. Cartiera reviewed the rolling application process and the split between academic and non-profit, and for-profit applications. The

estimated number of jobs the fund will help create is expected to almost double in 2016. CBIF invested in two cross state initiatives: A bioscience pipeline program that leverages resources at collaborating universities for established companies, faculty or student teams and 10MM in PITCH: Program in Innovative Therapeutics for Connecticut's Health that leverages investments and resources at Yale and UConn and has a royalty-bearing grant structure. Dr. Cartiera discussed the number of investments and dollars for the Regenerative Medicine Research Fund. She reviewed the implemented changes that occurred when CI took over management of the fund in October of 2014.

***Small Business Innovation*** – Ms. Thames gave an annual review of activity for SBIR Acceleration and Commercialization, Technology Talent Bridge, Small Business Innovation and Diversification and CTNext programs. In addition, Ms. Thames shared the progress of Voda (Secor Water, LLC) as an example of CTNext at work with an early stage company that won an EIA award that went on to secure a pre-seed investment from the Venture business line and attracted private funds. They are growing the number of jobs in the state and are currently looking for office space. In summary, Ms. Thames shared several key accomplishments and offered strategic priorities for the upcoming year.

8. **Action Item:** The approval of the board and committee dates for 2016 was postponed to the November meeting.

9. **Executive Session:**

**Upon a motion made by Mr. Mulready and seconded by Mr. Bandecchi the Advisory Committee members voted unanimously in favor of going into executive session at 11:35 a.m. to discuss personnel issues within CI.**

The executive session ended at 11:56 a.m., and the regular meeting was immediately reconvened.

10. **Other Business:**

There was no other business to discuss.

11. **Adjournment:**

**Upon a motion made by Mr. Mulready, seconded by Ms. Smith, the Board voted unanimously in favor of adjourning the September 21, 2015 regular meeting at 11:58 a.m.**

Respectfully submitted,



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Michael Cantor  
Chairperson of CI