## <u>Agenda</u>

## Board of Directors of Connecticut Innovations, Incorporated Regular Meeting Tuesday, April 17, 2018 11:00 a.m.

## The District 470 James Street New Haven, CT 06513

- 11:00 a.m. Call to Order
- 11:05 a.m. Roll Call of Members (Leslie Larson)
- 11:10 a.m. Approval of the February 27, 2018 CI Board of Directors' Minutes
- 11:15 a.m. Chairman's Remarks (Mike Cantor)
- 11:20 a.m. CEO's Remarks (Matt McCooe)
- 11:25 a.m. Business Lines and Operations Updates:
  - a) Marketing (Lauren Carmody)
  - b) Investment Report (Dave Wurzer)
  - c) CFO Report (Phil Siuta)
- 12:10 p.m. Ten Year Financial Outlook (Phil Siuta)
- 12:30 p.m. Speaker: Andrew McLaughlin, Tsai City Executive Director at Yale
- 1:00 p.m. Discussion of CI Strategy
  - a) How Do We Best Position CI with the New Administration
  - b) Investment Strategy
    - 1. Invest at current levels?
    - 2. New Investing vs. Follow-on Funding
    - 3. Debt Strategy
    - 4. Pre-seed Strategy
    - 5. Commitment to Relocating Promising Early Stage Companies to CT with \$250,000 investment in conjunction with DECD
  - c) Portfolio Growth 300 companies in 5 years
  - d) Positioning possible early stage VC commitment for New Treasurer
  - e) Attracting VC's to the State, CI Investment in Existing and New Funds
- 2:25 a.m. Other Business
- 2:30 p.m. Adjournment
- 2:35 p.m. Professor Florian Ederer discussion on Venture Capital and Innovation optional