

LOAN COMMITTEE
of Connecticut Innovations, Incorporated
Minutes – Regular Meeting
Wednesday, April 9, 2014

A regular meeting of the **Loan Committee of Connecticut Innovations, Incorporated** (the “Loan Committee”) was held on April 9, 2014, at the office of Connecticut Innovations, Inc., 865 Brook Street, Rocky Hill, CT.

1. **Call to Order:** Richard Mulready, Chairperson of the Loan Committee noting the presence of a quorum, called the meeting to order at 8:30 a.m. Loan Committee members present: Richard Mulready (by phone); John Olsen (by phone); David Siegel (by phone); and Catherine Smith (by phone), Commissioner of the Department of Economic and Community Development.

Absent: Michael Cantor, Chairperson of CI

Staff present: John Beir, Kevin Crowley, Lisa Day, Carolyn Hawkins, James McGuinness, Ted Murphy, Ralph Neclerio, Jr., Megana Patel, Tony Roberto, Glendowlyn Thames, and Linda Wieleba.

2. **Approval of Minutes:**

Mr. Mulready asked the Loan Committee members to consider the minutes from the March 12, 2014 meeting.

Upon a motion made by Ms. Smith, seconded by Mr. Olsen, the Loan Committee members voted in favor of adopting the minutes of the March 12, 2014 meeting as presented (Mr. Siegel was not present for the vote).

3. **Small Business Innovation Program:**

The Loan Committee members reviewed the Small Business Innovation Program grants.

4. **Connecticut Works Fund:**

- Approval of a Direct Loan in an Amount Not to Exceed \$1,300,000 for the Benefit of 85 South Satellite Road, LLC, South Windsor, CT.

Mr. Beir discussed the request for a direct loan not to exceed \$1,300,000 from the Connecticut Works Fund for the benefit of 85 South Satellite Road, LLC, South Windsor, CT. He provided an overview of the company and reviewed the

terms and conditions of the loan. The Loan Committee had questions regarding the 2014 Proforma which were addressed by Mr. Beir.

Upon a motion made by Mr. Olsen, seconded by Mr. Siegel, the Loan Committee members voted unanimously in favor of approving the following resolution regarding a direct loan not to exceed \$1,300,000 from the Connecticut Works Fund for the benefit of 85 South Satellite Road, LLC, South Windsor, CT

RESOLVED:

(1) That Connecticut Innovations, Inc. ("CI") approves a direct loan from the Connecticut Works Fund existing under Section 32-23ii of the Connecticut General Statutes, as amended for the purpose of a commercial mortgage, in an amount not to exceed ONE MILLION THREE HUNDRED THOUSAND DOLLARS (\$1,300,000) for a term not to exceed 7 years for the benefit of 85 South Satellite Road, LLC, South Windsor, CT with the terms and conditions recommended by staff; and

(2) that the proper officers be and are hereby authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such direct loan to be effected; and (b) contain such terms and conditions as the Signatory shall deem to be in the best interests of CI, the Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the agreements; and

(3) that the proper officers be and hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the above mentioned agreements.

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- Approval of a Direct Loan in an Amount Not to Exceed \$650,000 to Benefit The Macton Corporation, Oxford, CT.

Mr. Murphy reviewed the request for a direct loan in an amount not to exceed \$650,000 for the Benefit of The Macton Corporation, Oxford, CT. He discussed the company and reviewed the terms and conditions of the loan.

Upon a motion made by Mr. Siegel, seconded by Ms. Smith, the Loan Committee members voted unanimously in favor of approving the following resolution regarding a direct loan not to exceed \$650,000 from the Connecticut Works Fund for the benefit of The Macton Corporation, Oxford, CT

RESOLVED:

(1) that Connecticut Innovations, Inc. ("CI") approves a direct loan from the Connecticut Works Fund established under Section 32-23ii of the Connecticut General Statutes, as amended, for the purpose of purchasing equipment, in an amount not to exceed SIX HUNDRED AND FIFTY THOUSAND DOLLARS (\$650,000), and for a term not to exceed 10 years, for the benefit of The Macton Corporation, Oxford, CT with the terms and conditions recommended by staff; and

(2) that the proper officers be and are hereby authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such direct loan to be effected; and (b) contain such terms and conditions as the Signatory shall deem to be in the best interests of CI, the Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the agreements; and

(3) that the proper officers be and hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the above mentioned agreements.

5. Credit Administration

- Approval to Charge off \$91,167.37 on Autotether, LLC, East Hartford, CT

Mr. Neclerio, Jr., reviewed the request to approve the charge off of \$91,167.37 on Autotether, LLC East Hartford, CT. He discussed the background of the company and some of the issues the company had resulting in the recommendation to charge off the loan.

Upon a motion made by Ms. Smith, seconded by Mr. Siegel, the Loan Committee members voted unanimously in favor of approving the following resolution regarding a charge off in the amount of \$91,167.37 for the benefit of Autotether, LLC, East Hartford, CT

RESOLVED:

(1) effective as of April 9, 2014 Connecticut Innovations, Inc., ("CI") approves the charge off of \$91,167.37 on Autotether, LLC, East Hartford, CT, under the terms and conditions recommended by staff; and

(2) that the proper officers be and are hereby authorized to execute and deliver for and on behalf of CI such agreements and related documents to

cause such charge off to be effected; and (b) contain such terms and conditions as the Signatory shall deem to be in the best interests of CI, the Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the agreements; and

(3) that the proper officers be and hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the above mentioned agreements.

6. Date of Next Meeting: April 23, 2014

7. Adjournment:

There being no further business to discuss, the meeting was adjourned at 9:35 a.m.

Respectfully submitted,

Richard Mulready
Chairman of the Loan Committee