

LOAN COMMITTEE
of Connecticut Innovations, Incorporated
Minutes – Regular Meeting
Monday, November 18, 2013

A regular meeting of the **Loan Committee of Connecticut Innovations, Incorporated** (the “Loan Committee”) was held on November 18, 2013, at the office of Connecticut Innovations, Inc., 865 Brook Street, Rocky Hill, CT.

1. Call to Order: Richard Mulready, Chairperson of the Loan Committee, noting the presence of a quorum, called the meeting to order at 8:32 a.m. Loan Committee members present: Richard Mulready; John Olsen; and David Siegel.

Absent: Stephen Nocera; and Catherine Smith, Commissioner of the Department of Economic and Community Development.

Other Board Member present: Michael Cantor, Chairperson of CI.

Staff present: Lisa Day, Karin Lawrence, Claire Leonardi, Peter Longo, Shelly Mondo, Ted Murphy, Ralph Neclerio, Megan Patel, Christopher Penner, Tony Roberto, Deb Santy, Glendowlyn Thames, and Linda Wieleba.

2. Approval of Minutes:

Mr. Mulready asked the Loan Committee members to consider the minutes of the October 21, 2013 meeting.

Upon a motion made by Mr. Olsen, seconded by Mr. Siegel, the Loan Committee members voted unanimously in favor of adopting the minutes of the October 21, 2013 meeting as presented.

3. Small Business Innovation Program:

Ms. Santy reviewed the Small Business Innovation grant approved this month for Real Time Analyzers, Inc., Middletown. She clarified that the matching funds is \$33,893, and noted that the typographical error will be corrected.

4. Connecticut Works Fund:

- Approval of a Direct Loan in an Amount Not to Exceed \$540,000 for the Benefit of APT Foundation, Inc., New Haven, CT.

Mr. Murphy discussed the request for a direct loan not to exceed \$540,000 from the Connecticut Works Fund for the benefit of APT Foundation, Inc., New Haven. He spoke about the background of the company and reviewed the terms and conditions of the loan.

Upon a motion made by Mr. Olsen, seconded by Mr. Siegel, the Loan Committee members voted unanimously in favor of approving the following resolution regarding a direct loan from the Connecticut Works Fund for the benefit of APT Foundation, Inc., New Haven, CT:

RESOLVED:

(1) That Connecticut Innovations, Inc. ("CI") approves a direct loan from the Connecticut Works Fund existing under Section 32-23ii of the Connecticut General Statutes, as amended, for the purpose of the purchase of a 27,460 square foot building located at 495 Congress Avenue, New Haven in an amount not to exceed FIVE HUNDRED FORTY THOUSAND DOLLARS (\$540,000) for a term not to exceed 10 years with a 20 year amortization for the benefit of APT Foundation, Inc., New Haven, CT with the terms and conditions recommended by staff; and

(3) that the proper officers be and are hereby authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such financing to be effected; and (b) contain such terms and conditions as the Signatory shall deem to be in the best interests of CI, the Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the agreements; and

(4) that the proper officers be and hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the above mentioned agreements.

Connecticut Sales and Use Tax Relief Program:

- Approval of a Sales and Use Tax Exemption in an Amount Not to Exceed \$1,000,000 to Benefit Alstom Power, Inc., for Retention in Windsor and Expansion in Bloomfield, CT.

Noting a potential conflict of interest, Mr. Cantor left the room before discussion of the proposal regarding Alstom Power, Inc.

Ms. Lawrence explained the request for a sales and use tax exemption in an amount not to exceed \$1,000,000 to benefit Alstom Power, Inc., for the retention in Windsor and expansion in Bloomfield, CT. She spoke about the background of the company and the number of jobs that will be retained in Connecticut as a result of the transaction.

Upon a motion made by Mr. Olsen, seconded by Mr. Siegel, the Loan Committee members voted in favor of approving the following resolution regarding a sales and use tax exemption for Alstom Power, Inc., Windsor and Bloomfield, CT (Mr. Cantor was not present for the vote):

RESOLVED:

(1) that Connecticut Innovations, Inc. ("CI") approves a sales tax relief, authorized under Section 32-23h of the Connecticut General Statutes, as amended, on the purchase of services and capital equipment and materials for the benefit of Alstom Power Inc., Windsor and Bloomfield, CT. Said tax exemption shall not exceed ONE MILLION DOLLARS (\$1,000,000) over a period not to exceed 3 years and will be subject to the terms and conditions recommended by staff; and

(2) that the proper officers be and are hereby authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such exemption to be effected; and (b) contain such terms and conditions as the Signatory shall deem to be in the best interests of CI, the Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the agreements; and

(3) that the proper officers be and hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the above mentioned agreements.

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- Approval of a Sales and Use Tax Exemption in an Amount Not to Exceed \$1,600,000 to Benefit Deloitte Services, LP for Retention and Expansion in Stamford, CT.

Ms. Lawrence explained the request for a sales and use tax exemption in an amount not to exceed \$1,600,000 to benefit Deloitte Services, LP, for the retention and expansion in Stamford, CT. She spoke about the background of the company and the number of jobs that will be retained and created in the State. Mr. Roberto answered questions about the company's commitment to job retention. The job commitment issue will be discussed in more detail at the

Board retreat. The Loan Committee members asked staff to provide a summary of the report on jobs tracked.

Upon a motion made by Mr. Siegel, seconded by Mr. Olsen, the Loan Committee members voted unanimously in favor of approving the following resolution regarding a sales and use tax exemption for Deloitte Services, LP, Stamford, CT:

RESOLVED:

(1) that Connecticut Innovations, Inc. ("CI") approves a sales tax relief, authorized under Section 32-23h of the Connecticut General Statutes, as amended, on the purchase of services, capital equipment and materials for the benefit of Deloitte Services LP. Said tax exemption shall not exceed ONE MILLION SIX HUNDRED THOUSAND DOLLARS (\$1,600,000) over a period not to exceed 3 years and will be subject to the terms and conditions recommended by staff; and

(2) that the proper officers be and are hereby authorized to execute and deliver for and on behalf of CI such agreements and related documents to cause such exemption to be effected; and (b) contain such terms and conditions as the Signatory shall deem to be in the best interests of CI, the Signatory's approval thereof as hereby authorized to be conclusively evidenced by the execution and delivery of the agreements; and

(3) that the proper officers be and hereby are severally authorized and empowered to do any and all acts and execute and deliver any and all other documents as they shall deem necessary and desirable to effectuate the above mentioned agreements.

5. Date of Next Meeting: Committee/Board Retreat December 13, 2013, and Loan Committee meeting December 16, 2013.

6. Adjournment:

There being no further business to discuss, the meeting was adjourned at 9:22 a.m.

Respectfully submitted,

Richard Mulready
Chairman of the Loan Committee